



Bridging the Gap Between Software and Service

The Next Evolution of Accounts Receivable Management Software

Collections is a tough market. It is even more challenging in today's economic environment. Margins are thin. Liquidation rates are on the decline. Compliance issues require your constant attention. Profit thresholds are sometimes hard to maintain. All while technology and industry regulations continuously change. Your organization is pressured to maintain collection levels while your staff is likely turning to you for help and making complicated, technical requests on your IT staff.

While you've been facing these challenges, Beam Software has been busy creating a software solution for companies like yours.

It's a platform that:

- Increases collection results through innovation rather than effort
- Not only tracks costs, but helps you keep them in line
- Gives you the insight and flexibility to make smarter business decisions faster

And it's a solution that does not require a large capital investment.

BEAM™ - the next evolution of accounts receivable management software - represents a significant step forward in empowering your agency.

Amplify Your Collection Power

Organizations of all sizes are focused on how best to compete in today's challenging economic climate starting with optimizing internal performance. Whether this involves doing more with less, improving overall efficiencies, eliminating errors or responding more quickly to needs, effective business process management and workflow can help your organization achieve these goals.

BEAM™ does more than just help you collect money. It helps you manage your collection business based around how you work; not how the software thinks you should.

Implement Technology that Works the Way Your People Do

To present the best opportunity for success to your collection agents, they need to work quickly and easily in a comfortable technology environment. BEAM™ can help you significantly improve agent collection results by organizing all of the important information and documents in a single easy-to-use screen. The key to the design of the BEAM™ Account Center was building an agent interface that collectors actually like to use.

As a Microsoft® Gold Certified Partner, we've engineered BEAM™ based on leading edge technologies. As a result, BEAM™ provides the performance and flexibility you've come to expect and presents an intuitive user experience that allows for quick and easy access to information. That means training new collectors and making them productive in less time.

Because BEAM™ is easy to implement and use, you'll be able to integrate the software into your environment quickly with minimal effort or support from your IT resources. BEAM™ doesn't just help you run your business; it helps you run it more efficiently.

Using our SearchCore™ technology, you can easily drill into your entire inventory with specific search criteria and provide quick and easy access to portfolio data for collection personnel. Moving inventory to collection agents or between offices is no longer a complicated task. You can

create and save an unlimited number of searches and use them to quickly create work lists, data exports, reports and dialing campaigns with a few simple mouse clicks. Not only can you run multiple campaigns simultaneously, but you can assign collectors to campaigns in real time with drag and drop ease.

Gaining insight into collection performance results after the fact provides little value. You need to know what collection efforts are generating revenue now more so than later. Since BEAM™ is dynamic and self-actualizing; your dataset is updated in real time. From the collector being notified that a payment was just posted to an account in his queue, to the executive viewing a live stair-step report through your organization's secure web portal, BEAM™ provides you with up-to-the-minute information. With a clear view of what's happening at every level of your collection operation, you can successfully communicate to employees, assess risk, and link day-to-day activities to your overall strategy.

Beam Software understands that a successful collection solution must be well balanced and disciplined. Business, financial, technical, and operational concerns must be continually revisited and addressed. As such, all departments at Beam Software work in concert to ensure a solution of appropriate breadth and stability.

From importing new business to accepting online consumer payments – and everything in-between – BEAM™ is able to streamline your collection processes. It's there to improve business agility by helping you make sound business decisions with the right level of insight into your collection and recovery operations.

Experience the Benefits

- Automate collection objectives and business requirements
- Present an intuitive interface that seamlessly integrates with Microsoft® Office tools
- Effectively collect, integrate and manage third party data
- Adapt business processes to meet the challenges of a fast-changing environment
- Capitalize from a wealth of industry expertise and proven best practices
- Meet emerging business and compliance needs with a single solution

Every organization has its own particular needs and ways of operating, so finding the right collection solution is important. Today's collection companies share the common goal of improving operational efficiency and supporting profitable growth in a challenging economy. That's why more and more agencies choose BEAM™.

Call us today at (800) 212-2326 for more information and to schedule your interactive BEAM™ demonstration.



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